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CUMBERLAND
★ COUNTY ★
NORTH CAROLINA

BOARD OF COMMISSIONERS

CANDICE WHITE
Clerk to the Board

KELLIE BEAM
Deputy Clerk

MEMORANDUM

TO: Finance Committee Members (Commissioners Council, Edge, Faircloth)
FROM: Candice H. White, Clerk to the Board
DATE: March 28, 2013
SUBJECT: Finance Committee Meeting – Thursday, April 4, 2013

There will be a regular meeting of the Finance Committee on Thursday, April 4, 2013 at 9:30 AM in Room 564 of the Cumberland County Courthouse located at 117 Dick Street, Fayetteville, NC.

AGENDA

1. Approval of Minutes – January 3, 2013 Meeting **(Pg.2)**
2. Presentation on Cape Fear Valley Health System's Proposal by Sandra Williams, CFVHS Chief Financial Officer **(Pg. 9)**
3. Discussion of Sales Tax Distribution Options **(Pg. 21)**
4. Review of Monthly Financial Report **(Pg. 33)**
5. Other Matters of Business **(Pg. 36)**

cc: Board of Commissioners
Administration
Howard Abner, Assistant Finance Director
Tammy Gillis, Senior Internal Auditor
Legal
County Department Head(s)
Sunshine List

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CUMBERLAND COUNTY FINANCE COMMITTEE
NEW COURTHOUSE, 117 DICK STREET, 5TH FLOOR, ROOM 564
JANUARY 3, 2013 - 9:30AM
MINUTES

MEMBERS PRESENT: Commissioner Marshall Faircloth, Chairman
Commissioner Kenneth Edge

MEMBER ABSENT: Commissioner Jeannette Council

OTHER COMMISSIONERS

PRESENT: Commissioner Jimmy Keefe

OTHERS: James Martin, County Manager
Amy Cannon, Deputy County Manager
James Lawson, Assistant County Manager
Rick Moorefield, County Attorney
Howard Abner, Assistant Finance Director
Buck Wilson, Public Health Director
Dr. Mark Chandler, Mental Health Medical Director
Candi York, Mental Health Business and Finance Manager
James Silman, Risk Management Director
Jeffrey Brown, Engineering and Infrastructure Director
Mark Browder, Mark III Representative
Sally Shutt, Chief Public Information Director
Candice H. White, Clerk to the Board
Press

Commissioner Faircloth called the meeting to order.

1. ELECTION OF CHAIRMAN

Commissioner Edge nominated Commissioner Faircloth to serve as chairman of the Finance Committee.

MOTION: Commissioner Edge moved that nominations be closed and that Commissioner Faircloth be appointed to serve as chairman of the Finance Committee.

SECOND: Commissioner Faircloth

VOTE: UNANIMOUS (2-0)

2. APPROVAL OF MINUTES – November 1, 2012 Regular Meeting

MOTION: Commissioner Edge moved to approve the minutes.

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SECOND: Commissioner Faircloth
VOTE: UNANIMOUS (2-0)

2. UPDATE ON MEDICAL PLAN: FUTURE WELLNESS STRATEGY

James Martin, County Manager, introduced Mark Browder, Mark III Representative. Mr. Martin stated Mr. Browder would make a presentation on the Cumberland County medical plan which would include a future wellness strategy for the county.

Mr. Browder stated during the 2011-2012 fiscal year, claims were up about 11% but based on how the plan was budgeted it was in a break-even position and costs of the healthcare plan were covered. Mr. Browder stated to date the medical plan for the 2012-2013 fiscal year is doing well.

Mr. Browder stated key findings in the 2011-2012 plan experience indicated a risk score of 1.87 compared to the Blue Cross/Blue Shield Book of Business risk score of 1.18. Mr. Browder stated this means the risk of health issues coming forward from the county are significantly higher and there is a health status issue within the county that needs to be addressed. Mr. Browder outlined the top fifteen episodes for claimants within the county and stated about one-third of the county membership has high blood pressure. Mr. Browder stated diabetes is the second highest issue and heart disease is the third highest issue. Mr. Browder stated these top three issues are driven by behavior or how county employees/dependants take care of themselves and consume food. Mr. Browder then reviewed the costs for chronic conditions and prevalence to include hypertension, hyperlipidemia, diabetes, obesity and coronary artery disease. Mr. Browder stated for each condition, the risk score for the county exceeded the Blue Cross/Blue Shield Book of Business risk score.

Mr. Browder stated goals for fiscal year 2013-2014 that he has discussed with county staff include improving the health of the county population, improving consumerism and moving towards employee accountability. Mr. Browder reviewed a 20-year snapshot of obesity trends among U.S. adults. Mr. Browder then reviewed healthcare resource consumption percentages and determinants of health to include access to care, genetics, environment and behavior. Mr. Browder stated behavior is the number one driver in healthcare utilization which is at 50% to 75% and behavior can be improved which will have a positive impact on the healthcare plan.

Mr. Browder stated there are no changes proposed in the strategy or employee health improvement initiatives being proposed for the spring of 2013 and the reason it is being continued is to create a baseline for waist circumference, blood pressure, cholesterol ratio and glucose. Mr. Browder reviewed the current base and discounted rate structures.

Mr. Browder outlined accountability strategies or the 2014-2015 incentive plan qualifications and stated to qualify for the discounted rates, employees must not only participate in the biometrics but must also meet three out of four moderate control strategies or alternative methods to qualify as follows:

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<u>Risk Factor</u>	<u>Moderate Control</u>
Waist circumference	Abdominal Circumference <40" for males or 35" for females (or improve by 10%)
Blood pressure	<140/90 mmHg (or lose 10/5 mmHg)
Cholesterol ratio	5.5 (or improve by 10%)
Glucose	<110mg/dL (fasting) (no alternative method available to qualify)

Mr. Browder stated the standards are reasonable and attainable within the county's employee population and will provide motivation and leadership so county employees can get to a better place with their health issues. Mr. Browder also stated employees will be given over a year's notice that the standards are coming. Mr. Browder stated there will be employees who will legitimately not meet the standards so there will be an opportunity for employees with significant issues to work with their physicians to set an alternate standard.

Mr. Browder then reviewed the 2012-2013 clinic and pharmacy services and stated as far as consumerism goes, there are opportunities for employees to have lower cost care. Mr. Browder explained this care is not meant to replace that of employees' physicians.

Mr. Browder stated change in healthcare will continue to occur and either employee health status will improve or claims will increase, costs will continue to rise and benefits will erode, and employee and county costs will increase or change. Mr. Browder stated this strategy is not guaranteed to prevent costs from increasing but there are significant health issues within the county's population that need to be addressed.

Mr. Browder responded to questions and discussion followed. Mr. Browder clarified that control of health issues through proper medication would be considered as part of the standard. Amy Cannon, Deputy County Manager, advised a major education campaign would need to begin with employees before moving forward with accountability factors in 2013-2014.

MOTION: Commissioner Edge moved to accept the future wellness strategy for county employees as presented.
SECOND: Commissioner Faircloth
VOTE: UNANIMOUS (2-0)

Consensus was to forward the matter to the full board as a consent agenda item.

4. APPROVAL OF RATE INCREASE FOR SEWER SERVICE FOR THE NORCRESS SANITARY SEWER DISTRICT

Jeffrey Brown, Engineering and Infrastructure Director, stated after reviewing the operational costs of the NORCRESS sewer system, it has revealed that the present rate of collections for

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sewer service is not meeting the costs being incurred by the system for operations and maintenance. Mr. Brown also stated there have been increases by the sewer service provider and electrical providers and at the present rate, there is not any revenue generated to set aside as a capital reserve fund to pay for replacement equipment or needed repairs.

Mr. Brown stated there was a meeting of the NORCRESS Advisory Board to discuss this issue and to make a recommendation to increase the rates, and although the members of the advisory board do not wish to see the rates increase in these times of economic stress, they understood the necessity of the rate increase.

Mr. Brown stated the rates were last increased in 2010 in which the increase raised the rate on sewer service to \$5.50 per 1,000 gallons. Mr. Brown also stated the NORCRESS Advisory Board suggested the following proposed rate increases at its November 29th meeting:

<u>Rate Description</u>	<u>Current Rate</u>	<u>Proposed Rate</u>
Residential Customers	\$5.50/thousand gallons	\$6.50/thousand gallons
Commercial Customers	\$5.50/thousand gallons	\$7.00/thousand gallons
Lift Station Maintenance Fee Residential	\$1.00/month	\$2.00/month
Lift Station Maintenance Fee Commercial	\$0.50/thousand gallons	\$1.00/thousand gallons

Mr. Brown stated the flat rate customers have not had an increase in usage since the system went online in 2006 and a proposed rate increase to the flat rate customers of \$5.00 per month would make the new rate \$31.42. Mr. Brown stated this increase is necessary due to the high cost of treating the force mains to prevent damage and odor problems as well as to begin to establish a capital reserve for future needs. Mr. Brown also stated the average monthly usage throughout this system is 4,500 gallons per residential user which equates to an average increase of \$5.50 per month to the individual customer for sewer service. Mr. Brown provided spreadsheets showing the monthly costs associated with the operation of the system as well as revenue requirements to meet the costs. Mr. Brown stated the line also needs about \$300,000 in improvements.

Mr. Brown stated the NORCRESS Advisory Board, county management and he recommend the following to the Finance Committee for forward to the full Board with an implementation date of March 1, 2013 in order to allow time to notify customers:

1. NORCRESS increase its sewer usage rate to \$6.50 per 1,000 gallons for residential service and \$7.00 per 1,000 gallons for commercial service.
2. NORCRESS increase the Lift Station Maintenance Fee to \$2.00 per month per residential customer and \$1.00 per 1,000 gallons for commercial customer.
3. NORCRESS increase its flat rate sewer user's rate to \$31.42 per month.

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Mr. Brown responded to questions and a brief discussion followed regarding the rate increase to commercial customers.

MOTION: Commissioner Edge moved to approve.

SECOND: Commissioner Faircloth

VOTE: UNANIMOUS (2-0)

5. REPORT BY ON MENTAL HEALTH CLINIC SERVICES

Buck Wilson, Public Health Director, distributed a brochure with a list of core mental health services for adults and children/adolescents. Mr. Wilson asked the committee to keep in mind that the clinic was down a few licensed clinicians and a child psychiatrist. Mr. Wilson stated there is only one child physician assistant until the child psychiatrist position is filled.

Mr. Wilson noted the report provided to the Finance Committee contained updates to the report presented to the full board on December 17, 2012 based on questions regarding medical leave and zeros that threw off the numbers. Mr. Wilson stated a new column was added to the productivity report for full time staff to show the percentage of billable hours. Mr. Wilson stated staff continue to strive for seven out of eight hours per day of direct patient contact and work continues on no-shows. Mr. Wilson stated 21% is a low number for full time staff no-shows and is down from the initial 30%. Mr. Wilson stated staff are still working on some of the non-billable reports. Mr. Wilson stated this is a safety net program providing a lot of services for indigent care and therefore there is a focus on non-billable as well as billable.

Mr. Wilson stated the productivity report for other/exceptions was created for positions that are not able to bill the full amount of time they are providing services. Mr. Wilson reported efforts to fill the court psychologist position are moving along, the RN position only works nineteen hours, the medical director's production has tripled due to the absence of two other medical doctors, and the part time physician assistant only works 32 hours per week. Mr. Wilson noted there would have to be a contract with a child psychiatrist in order for the physician assistant to continue to provide services and should the physician assistant no longer be employed, the clinic would be out of business until the child psychiatrist position could be filled. Mr. Wilson responded to questions. Mr. Wilson stated the clinician positions that are known to be going out have not yet been posted so a decision can be made about whether to fill them and the services the positions would provide. Mr. Wilson stated the two child psychiatrist positions have been posted.

Commissioner Keefe asked Mr. Wilson to provide graphs as part of the committee and full board productivity reports. Commissioner Keefe asked that the data show personnel productivity, clients being served and no-shows, and that areas in need of help still be included. Commissioner Faircloth requested data to show trends for problematic areas. Mr. Wilson stated he would like to include a comparison of this year and last year's numbers because better efficiency is one of his goals.

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Mr. Wilson stated the patient assistance program, which is comprised of a part time registered pharmacist and a full time patient assistance program coordinator, gives out over \$1 million in wholesale value per year to citizens of Cumberland County at a very limited cost to the county. Mr. Wilson stated some of the members of the community only have access to the following drugs through the patient assistant program.

Anti-psychotics:

Abilify	\$2,000-\$3,000/90 days
Geodon	\$2,000-\$2,500/90 days
Risperdal	\$2,000-\$3,000/90 day
Seroquel	\$3,000/90 days

Anti-depressants:

Cymbalta	\$600-\$700/90 days
Prozac	\$1,200-\$2,400/90 days
Wellbutrin	\$2,500/90 days
Trileptal	\$1,500-\$3,000/90 days

*used for Anxiety

6. REVIEW OF MONTHLY FINANCIAL REPORT

Howard Abner, Assistant Finance Director, reported expenditures for year-to-date obligations are 38.2% of budget and this spending rate is slightly above the FY2012 spending level of 37.82%. Mr. Abner stated most departments are spending at levels similar to last year. Mr. Abner noted although \$533,000 was budgeted as start-up for the MCO in November, there were no expenditures recorded for November.

With regard to revenue, Mr. Abner stated ad valorem taxes are ahead of last year but a lot of the increase is just the timing of payments and it will take another two months to get a good trend. Mr. Abner reported sales tax distributions are above last year by about \$800,000 for the first two months but most of the difference is the result of refunds in FY2012 to tax exempt organizations that have not occurred so far this year. Mr. Abner stated overall the amount of revenue coming in to the county is about \$200,000 greater than last year for the first two months and it is a matter of refunds and how the taxes get redistributed. Mr. Abner reported the Mental Health Clinic revenue recognized is only 4% of budget versus spending over 39% and this continues to be a worrisome area. Mr. Abner noted the Animal Services department brought in about \$20,000 more than this time last year however the budget has almost doubled; 56% of the budget has been collected versus 86% last year with the big difference being the increase in the budget. Commissioner Edge requested collections data from other single county authorities to use as a comparison to Cumberland County. Mr. Abner noted the data would be historical rather than current.

With regard to the Crown Coliseum, Mr. Abner reported net results of operations show a \$50K greater deficit than this time last year which is a relatively small amount. Mr. Abner stated the total operating deficit is \$1.6 M which is off-set by a \$1.4M non-operating gain. Mr. Abner stated the total net deficit is \$138.8K. Commissioner Keefe posed questions about the food and beverage tax

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amounts and requested details on food and beverage collections. Mr. Abner and Ms. Cannon responded to questions.

7. OTHER MATTERS OF BUSINESS

Commissioner Faircloth, Commissioner Keefe and Commissioner Edge concurred that the sales tax allocation plan should be discussed during the planning retreat and that mental health merger should also be discussed. Discussion turned to the finance officer position. Commissioner Keefe stated he would like for the finance committee to provide input. Commissioner Edge stated although there is no problem with the finance committee providing input, the position of the finance officer cannot operate solo or be separated from county administration. Commissioner Keefe also asked that school funding also be included during the planning retreat.

There being no further business, the meeting adjourned at 10:55 a.m.

JAMES E. MARTIN
County Manager

AMY H. CANNON
Deputy County Manager




CUMBERLAND
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ITEM NO. 2.
JAMES E. LAWSON
Assistant County Manager

OFFICE OF THE COUNTY MANAGER

MEMORANDUM FOR APRIL 4, 2013 FINANCE COMMITTEE MEETING

TO: FINANCE COMMITTEE
FROM: JAMES E. MARTIN, COUNTY MANAGER 
DATE: MARCH 26, 2013
SUBJECT: CAPE FEAR VALLEY HEALTH SYSTEM PROPOSAL

Requested By: Chairman Keefe
Presenter(s): Sandra Williams, CFO-Cape Fear Valley Health System
Estimate of Committee Time Needed: 20 Minutes

BACKGROUND:

Attached please find a proposal from Mr. Mike Nagowski, CEO, Cape Fear Valley Health System received March 20, 2013.

This item is listed for discussion at the April 4, 2013 Finance Committee Meeting.

/ct

CM032613-1

Cape Fear Valley Health

Cumberland County Service Proposal

- Morgue
- EMS – Body Transports
- The Crisis Intervention Drop-In Center
- 23 Hour Crisis Bed Unit (Pilot)
- Roxie Detoxification Services

Cape Fear Valley Health

Morgue

1. Current morgue capacity is eight units and is undersized to handle the growing demand.
2. Bodies for Cumberland County account for slightly more than half of the housed population.
3. CFVHS could continue to provide morgue services to the County or the County could construct their own free standing morgue.
4. The proposal is to relocate the existing morgue including expansion and renovation in order to continue to provide morgue services to the County.
5. "I would encourage you to.....establish a county morgue for all deaths"

Letter to county managers from NC Chief Medical Examiner Deborah L. Radisch dated December 15, 2011

Cape Fear Valley Health Morgue

Cape Fear Valley Health System

		County Option 1	County Option 2
	CFVHS Expanded Morgue	County Portion of CFVHS Expanded Morgue	Stand Alone County Morgue
Construction Cost	<u>\$ 1,500,595</u>	<u>\$ 804,319</u>	<u>\$ 8,000,000</u>
Direct Operating Expense			
Salaries and Benefits	\$ 340,860	\$ 156,456	\$ 340,860
Electricity	\$ 14,000	\$ 7,504	\$ 7,504
Total Direct Operating Expense	<u>\$ 354,860</u>	<u>\$ 163,960</u>	<u>\$ 348,364</u>

Cape Fear Valley Health

EMS – Body Transports

- Approximately 400 deaths per year are transported and stored in the Morgue at CFVHS.
- Such transports attribute to \$60,000 in annual cost to CFVHS.
- NCGS 130A-377 to 130A-395 Highlights
 - Statewide medical examiner system investigates deaths that are unattended, suspicious, or result of violence.
 - Each county shall provide or contract for an appropriate facility for the examination and storage of these bodies under Medical Examiner jurisdiction.
 - After county medical examiner has assumed jurisdiction of decedent, authorized state transporters may be contacted to move a body.
- Proposal – County assume responsibility for body transports according to state regulations.

Cape Fear Valley Health

Specialty Psychiatric Service Proposal

*Current
M.H. operations*

- 1) The Crisis Intervention Drop-In Center – Absorb services currently provided by Cumberland County Mental Health Clinic

2nd Floor Roxie Center

- 2) 23 Hour Crisis Beds – Introduce a new point of entry for crisis services (currently in use by Wake and Durham counties) to reduce the use of law enforcement, fire, and reliance on the Emergency Department.

*2nd Floor Roxie ~~the 8 Beds.~~
Start w/ 4 Beds then increase to 8 Beds.*

- 3) Roxie – Continue providing detoxification services at Roxie.

16 Beds Detox on 1st Floor.



Cape Fear Valley Health

Specialty Psychiatric Service Proposal

Crisis Intervention Drop-In Center

- The Crisis Intervention Drop-In Center will redesign the current Cumberland County Mental Health Center into a modern Crisis Intervention Center designed to triage patients into the appropriate level of psychiatric care.
- Increase the availability and scope of mental health services currently available for the citizens of Cumberland County.
- Provide significant value added services and efficiencies to the current mental health system in Cumberland County.

Cape Fear Valley Health

Specialty Psychiatric Service Proposal

Crisis Intervention Drop-In Center – By absorbing the Cumberland County Mental Health Clinic we will be able to achieve the following:

1. Provide Mental Health Clinic Services to patients 7 days a week. Clinic will initially be open 16 hours per day with the expectation of expansion to 24 hour operations.
2. Current Cumberland County MHC services will relocate to the Roxie Center becoming the Crisis Drop-In Center.
3. Increase the 13k annual visits currently seen at Cumberland County MHC by approximately 40% through expansion of coverage hours, increased provider productivity, and increased staff productivity through redesigned models of care.
4. Redirecting Law Enforcement from the ED Psych to the Crisis Drop-In Center will improve their efficiency.

Cape Fear Valley Health

Specialty Psychiatric Service Proposal

	MHC FY13 Bud	Crisis Center Proposed FY 2013
Capital Start-Up		\$ 150,000
Volume - Visits	13,100	18,000
Expenses		
Salary	\$ 2,475,045	\$ 2,846,035
Benefits	517,314	711,509
Other Expenses	<u>433,250</u>	<u>352,650</u>
Total Expenses	\$ 3,425,609	\$ 3,910,194
County Subsidy	<u>\$ 3,425,609</u>	<u>\$ 3,425,609</u>



Cape Fear Valley Health

Specialty Psychiatric Service Proposal

23 Hour Crisis Bed Unit Pilot

- Introduce a new line of business to help reduce the use of law enforcement, fire, and other psychiatric services. This 8 Bed holding unit will provide immediate intervention for individuals with an acute psychiatric issue. This facility provides a lower level option for patients as a cost effective alternative to utilizing Law Enforcement/Jail and the ED.

Cape Fear Valley Health

Specialty Psychiatric Service Proposal

23 Hour Crisis Beds – Introduce a new point of entry for crisis services (currently in use by Wake and Durham counties) to reduce the use of law enforcement, fire, and reliance on the Emergency Department.

1. Eight Bed holding unit providing immediate intervention for individuals with an acute psychiatric issue.
2. Provides lower level option for patients as a cost effective alternative to utilizing ED.
3. Will require \$100,000 in start-up capital and \$1Million per year for operations.
4. Additional savings realized for Law/Fire/Jail:
Based on claims with a primary discharge diagnosis of mental health/substance abuse, Durham County realized an annual cost savings of \$410,000 from just the top 25 utilizers.
 - \$230,000 from County Jail
 - \$180,000 from Law/Fire

Cape Fear Valley Health

Specialty Psychiatric Service Proposal

Roxie Center

- The Roxie Center provides a medically supervised, sub-acute (non-hospital based) program comprising a 16 bed unit treating individuals at risk for withdrawal from alcohol and or opiates and various narcotics.
- LME physicians had been providing medical management of patients but abruptly withdrew their services effective September, 2013.
- CFVHS physicians agreed to provide medical management but had to limit beds due to large existing caseloads and a productivity rate already exceeding 80%.
- Lower census has resulted in reduced revenues resulting in a net loss in excess of \$250,000 during the last four months of operation, in spite of a \$350,000 stop-loss contract provision.

JAMES E. MARTIN
County Manager

AMY H. CANNON
Deputy County Manager



CUMBERLAND
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ITEM NO. 3.

JAMES E. LAWSON
Assistant County Manager

OFFICE OF THE COUNTY MANAGER

**MEMO FOR THE AGENDA OF THE
APRIL 4, 2013 MEETING OF THE FINANCE COMMITTEE**

TO: FINANCE COMMITTEE

FROM: AMY H. CANNON, DEPUTY COUNTY MANAGER

Amy H Cannon

DATE: MARCH 27, 2013

SUBJECT: SALES TAX DISTRIBUTION OPTIONS

Requested by: Chairman Keefe

Presenter: Amy Cannon/Howard Abner

Estimate of Committee Time Needed: 20 minutes

BACKGROUND

Sales tax is distributed to local governments either on a "per capita" or "ad valorem" basis. The county has statutory authority to determine the method of distribution on an annual basis. In October of 2003, the county and municipalities entered into an interlocal agreement to distribute sales tax revenues on a modified "per capita" basis. This agreement expires on June 30, 2013. Municipal representatives have discussed potential options through Mayor's Coalition Meetings called specifically for that purpose.

Attached you will find spreadsheets indicating various options regarding the distribution of sales tax for your consideration.

- Option 1 – Per Capita Current Agreement (expires June 30, 2013)
- Option 2 – Per Capita Current Agreement Excluding Eastover
- Option 3 – Ad Valorem Method
- Option 4 – Ad Valorem Method with County Districts Revenue Neutral
- Option 5 – 20-Year Transition Agreement from Modified Per Capita to Standard Per Capita.

At the last Mayor's Coalition Meeting on March 20, 2013, a proposal was submitted which provides for transition from the modified "per capita" method to a standard "per capita" method, which is Option 5 above. This proposal calls for an initial four-year term, with four optional renewals, which provides for up to a 20-year agreement. In year one of the agreement, each municipality reimburses the county and the remaining municipalities 100% of the percentage reimbursed in 2013, for annexations occurring on or before June 30, 2012. However, Eastover will no longer reimburse for their initial incorporation. Thereafter, this percentage will be reduced annually in equal decrements of 5% over the remaining number of years in the agreement. Based on this proposal from the municipalities, the county's reimbursement will be reduced \$318,787 annually, based upon the FY13 base year percentages. Further, our reimbursements will be reduced by another \$164,588, which represents Eastover's prior reimbursement.

RECOMMENDATION/PROPOSED ACTION:

Consider the sales tax distribution methods presented and recommend an option for Board of Commissioner consideration on April 15, 2013.

Option #1 - Per Capita Current Agreement

Based on FY 2012 Actual Sales Tax Distributions

	Per Capita	Fayetteville Payments	Eastover Payments	Spring Lake Payments	Godwin Payments	Hold Harmless Schools	Net
General Fund	\$ 28,409,666	\$ 6,199,978	\$ 164,588	\$ 301,441	\$ 2,081	\$ 1,185,220	\$ 36,262,974
Schools	8,479,847					(1,185,220)	7,294,627
Cumberland Total	36,889,513	6,199,978	164,588	301,441	2,081	-	43,557,601
Eastover	\$ 579,729	\$ -	\$ (255,574)	\$ 2	\$ -		\$ 324,157
Falcon*	49,692	3,474	175	182	2		53,525
Fayetteville	33,283,642	(6,350,503)	80,973	13,348	-		27,027,460
Fayetteville CBTD	-	-	-	-	-		-
Godwin	22,212	66	38	14	(2,182)		20,148
Hope Mills	2,425,035	133,825	6,730	7,496	89		2,573,175
Hope Mills Recreation	-	-	-	-	-		-
Linden	20,771	1,467	75	79	1		22,393
Spring Lake	1,827,401	-	2,339	(323,162)	-		1,506,578
Stedman	164,270	7,398	364	264	5		172,301
Wade	88,849	4,295	292	336	4		93,776
Total	\$ 38,461,600	\$ (6,199,978)	\$ (164,588)	\$ (301,441)	\$ (2,081)		\$ 31,793,512
Total	\$ 75,351,112	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 75,351,112

Option #2 - Per Capita Excluding Eastover

Based on FY 2012 Actual Sales Tax Distributions

	Per Capita	Fayetteville Payments	Spring Lake Payments	Godwin Payments	Hold Harmless Schools	Net	Eastover Payments
General Fund	\$ 28,409,666	\$ 6,199,978	\$ 301,441	\$ 2,081	\$ 1,185,220	\$ 36,098,386	\$ (164,588)
Schools	8,479,847				(1,185,220)	7,294,627	-
Cumberland Total	36,889,513	6,199,978	301,441	2,081	-	43,393,013	(164,588)
Eastover	\$ 579,729	\$ -	\$ 2	\$ -		\$ 579,731	\$ 255,574
Falcon*	49,692	3,474	182	2		53,350	(175)
Fayetteville	33,283,642	(6,350,503)	13,348	-		26,946,487	(80,973)
Fayetteville CBTD	-	-	-	-		-	-
Godwin	22,212	66	14	(2,182)		20,110	(38)
Hope Mills	2,425,035	133,825	7,496	89		2,566,445	(6,730)
Hope Mills Recreation	-	-	-	-		-	-
Linden	20,771	1,467	79	1		22,318	(75)
Spring Lake	1,827,401	-	(323,162)	-		1,504,239	(2,339)
Stedman	164,270	7,398	264	5		171,937	(364)
Wade	88,849	4,295	336	4		93,484	(292)
Total	\$ 38,461,600	\$ (6,199,978)	\$ (301,441)	\$ (2,081)		\$ 31,958,100	\$ 164,588
Total	\$ 75,351,112	\$ -	\$ -	\$ -	\$ -	\$ 75,351,112	\$ -

Option #3 - Ad Valorem

Based on FY 2012 Actual Sales Tax Distributions

	Change to Ad Valorem Distribution	Fayetteville Payments	Eastover Payments	Spring Lake Payments	Godwin Payments	Hold Harmless Schools	Net Change
General Fund	\$ 7,470,693	\$ (6,199,978)	\$ (164,588)	\$ (301,441)	\$ (2,081)	\$ 1,185,220	\$ 1,987,825
Schools	1,367,882					(1,185,220)	182,662
Cumberland Total	8,838,576	(6,199,978)	(164,588)	(301,441)	(2,081)	-	2,170,488
Recreation	1,104,458						1,104,458
Special Fire Districts	264,037						264,037
Fire District	2,159,137						2,159,137
Total County	\$ 12,366,207	\$ (6,199,978)	\$ (164,588)	\$ (301,441)	\$ (2,081)		\$ 5,698,119
Eastover	\$ (354,553)	\$ -	\$ 255,574	\$ (2)	\$ -		\$ (98,981)
Falcon*	(40,956)	(3,474)	(175)	(182)	(2)		(44,789)
Fayetteville	(10,404,691)	6,350,503	(80,973)	(13,348)	-		(4,148,509)
Fayetteville CBTD	52,863	-	-	-	-		52,863
Godwin	(10,933)	(66)	(38)	(14)	2,182		(8,869)
Hope Mills	(856,102)	(133,825)	(6,730)	(7,496)	(89)		(1,004,242)
Hope Mills Recreation	186,778	-	-	-	-		186,778
Linden	(15,475)	(1,467)	(75)	(79)	(1)		(17,097)
Spring Lake	(800,986)	-	(2,339)	323,162	-		(480,163)
Stedman	(63,758)	(7,398)	(364)	(264)	(5)		(71,789)
Wade	(58,395)	(4,295)	(292)	(336)	(4)		(63,322)
Total	\$ (12,366,207)	\$ 6,199,978	\$ 164,588	\$ 301,441	\$ 2,081		\$ (5,698,119)
Total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Option #4 - Ad Valorem with County Districts Revenue Neutral

Based on FY 2012 Actual Sales Tax Distributions

	Change to Ad Valorem Distribution	Fayetteville Payments	Eastover Payments	Spring Lake Payments	Godwin Payments	Hold Harmless Schools	Net Change
General Fund	\$ 7,996,939	\$ (6,199,978)	\$ (164,588)	\$ (301,441)	\$ (2,081)	\$ 1,185,220	\$ 2,514,071
Schools	1,480,750					(1,185,220)	295,530
Cumberland Total	9,477,689	(6,199,978)	(164,588)	(301,441)	(2,081)	-	2,809,601
Recreation	826,534						826,534
Special Fire Districts	197,593					2,639,940	197,593
Fire District	1,615,813						1,615,813
Total County	\$ 12,117,629	\$ (6,199,978)	\$ (164,588)	\$ (301,441)	\$ (2,081)		\$ 5,449,541
Eastover	\$ (352,408)	\$ -	\$ 255,574	\$ (2)	\$ -		\$ (96,836)
Falcon*	(40,873)	(3,474)	(175)	(182)	(2)		(44,706)
Fayetteville	(10,186,752)	6,350,503	(80,973)	(13,348)	-		(3,930,570)
Fayetteville CBTD	53,366	-	-	-	-		53,366
Godwin	(10,825)	(66)	(38)	(14)	2,182		(8,761)
Hope Mills	(841,156)	(133,825)	(6,730)	(7,496)	(89)		(989,296)
Hope Mills Recreation	188,557	-	-	-	-		188,557
Linden	(15,425)	(1,467)	(75)	(79)	(1)		(17,047)
Spring Lake	(791,209)	-	(2,339)	323,162	-		(470,386)
Stedman	(62,800)	(7,398)	(364)	(264)	(5)		(70,831)
Wade	(58,104)	(4,295)	(292)	(336)	(4)		(63,031)
Total	\$ (12,117,629)	\$ 6,199,978	\$ 164,588	\$ 301,441	\$ 2,081		\$ (5,449,541)
Total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Option #5 - Amoritization of Sales Tax Hold Harmless Payments

\$ 75,351,112	FY2013 Total Reimbursement %	Annual % Change	\$ Change Per Year	Year 1 (No Change)	Year 2	Year 5	Year 10	Year 15	Year 20	Year 21
				100%	95%	80%	55%	30%	5%	0%
Fayetteville Payments To:										
Cumberland County	8.050048%	-0.402502%	\$ (303,290)	\$ 6,065,801	\$ 5,762,511	\$ 4,852,641	\$ 3,336,190	\$ 1,819,740	\$ 303,290	\$ -
Eastover	0.016463%	-0.000823%	\$ (620)	\$ 12,405	\$ 11,785	\$ 9,924	\$ 6,823	\$ 3,722	\$ 620	\$ -
Falcon	0.004611%	-0.000231%	\$ (174)	\$ 3,474	\$ 3,301	\$ 2,780	\$ 1,911	\$ 1,042	\$ 174	\$ -
Godwin	0.000088%	-0.000004%	\$ (3)	\$ 66	\$ 63	\$ 53	\$ 36	\$ 20	\$ 3	\$ -
Hope Mills	0.177614%	-0.008881%	\$ (6,692)	\$ 133,834	\$ 127,142	\$ 107,067	\$ 73,609	\$ 40,150	\$ 6,692	\$ -
Linden	0.001947%	-0.000097%	\$ (73)	\$ 1,467	\$ 1,394	\$ 1,174	\$ 807	\$ 440	\$ 73	\$ -
Spring Lake	0.000009%	0.000000%	\$ (0)	\$ 7	\$ 6	\$ 5	\$ 4	\$ 2	\$ 0	\$ -
Stedman	0.009817%	-0.000491%	\$ (370)	\$ 7,397	\$ 7,027	\$ 5,918	\$ 4,068	\$ 2,219	\$ 370	\$ -
Wade	0.005700%	-0.000285%	\$ (215)	\$ 4,295	\$ 4,080	\$ 3,436	\$ 2,362	\$ 1,289	\$ 215	\$ -
Spring Lake Payments To:										
Cumberland County	0.408552%	-0.020428%	\$ (15,392)	\$ 307,848	\$ 292,456	\$ 246,279	\$ 169,317	\$ 92,355	\$ 15,392	\$ -
Eastover	0.002779%	-0.000139%	\$ (105)	\$ 2,094	\$ 1,989	\$ 1,675	\$ 1,152	\$ 628	\$ 105	\$ -
Falcon	0.000244%	-0.000012%	\$ (9)	\$ 184	\$ 175	\$ 147	\$ 101	\$ 55	\$ 9	\$ -
Fayetteville	0.018808%	-0.000940%	\$ (709)	\$ 14,172	\$ 13,463	\$ 11,338	\$ 7,795	\$ 4,252	\$ 709	\$ -
Godwin	0.000019%	-0.000001%	\$ (1)	\$ 14	\$ 14	\$ 11	\$ 8	\$ 4	\$ 1	\$ -
Hope Mills	0.010029%	-0.000501%	\$ (378)	\$ 7,557	\$ 7,179	\$ 6,046	\$ 4,156	\$ 2,267	\$ 378	\$ -
Linden	0.000106%	-0.000005%	\$ (4)	\$ 80	\$ 76	\$ 64	\$ 44	\$ 24	\$ 4	\$ -
Stedman	0.000356%	-0.000018%	\$ (13)	\$ 268	\$ 255	\$ 215	\$ 148	\$ 80	\$ 13	\$ -
Wade	0.000449%	-0.000022%	\$ (17)	\$ 338	\$ 321	\$ 271	\$ 186	\$ 101	\$ 17	\$ -
Godwin Payments To:										
Cumberland County	0.002762%	-0.000138%	\$ (104)	\$ 2,081	\$ 1,977	\$ 1,665	\$ 1,145	\$ 624	\$ 104	\$ -
Eastover	0.000033%	-0.000002%	\$ (1)	\$ 25	\$ 24	\$ 20	\$ 14	\$ 7	\$ 1	\$ -
Falcon	0.000003%	0.000000%	\$ (0)	\$ 2	\$ 2	\$ 2	\$ 1	\$ 1	\$ 0	\$ -
Fayetteville	0.000000%	0.000000%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Hope Mills	0.000118%	-0.000006%	\$ (4)	\$ 89	\$ 84	\$ 71	\$ 49	\$ 27	\$ 4	\$ -
Linden	0.000001%	0.000000%	\$ (0)	\$ 1	\$ 1	\$ 1	\$ 0	\$ 0	\$ 0	\$ -
Spring Lake	0.000000%	0.000000%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Stedman	0.000007%	0.000000%	\$ (0)	\$ 5	\$ 5	\$ 4	\$ 3	\$ 2	\$ 0	\$ -
Wade	0.000005%	0.000000%	\$ (0)	\$ 4	\$ 4	\$ 3	\$ 2	\$ 1	\$ 0	\$ -
Totals										
Cumberland County	8.461362%	-0.423068%	(318,787)	\$ 6,375,730	\$ 6,056,944	\$ 5,100,584	\$ 3,506,652	\$ 1,912,719	\$ 318,787	\$ -
Eastover	0.019275%	-0.000964%	(726)	\$ 14,524	\$ 13,798	\$ 11,619	\$ 7,988	\$ 4,357	\$ 726	\$ -
Falcon	0.004858%	-0.000243%	(183)	\$ 3,661	\$ 3,478	\$ 2,928	\$ 2,013	\$ 1,098	\$ 183	\$ -
Fayetteville	0.018808%	-0.000940%	(709)	\$ 14,172	\$ 13,463	\$ 11,338	\$ 7,795	\$ 4,252	\$ 709	\$ -
Hope Mills	0.187761%	-0.009388%	(7,074)	\$ 141,480	\$ 134,406	\$ 113,184	\$ 77,814	\$ 42,444	\$ 7,074	\$ -
Linden	0.002054%	-0.000103%	(77)	\$ 1,548	\$ 1,470	\$ 1,238	\$ 851	\$ 464	\$ 77	\$ -
Spring Lake	0.000009%	0.000000%	(0)	\$ 7	\$ 6	\$ 5	\$ 4	\$ 2	\$ 0	\$ -
Stedman	0.010180%	-0.000509%	(384)	\$ 7,671	\$ 7,287	\$ 6,137	\$ 4,219	\$ 2,301	\$ 384	\$ -
Wade	0.006154%	-0.000308%	(232)	\$ 4,637	\$ 4,405	\$ 3,710	\$ 2,550	\$ 1,391	\$ 232	\$ -

Cumberland County Mayor's Coalition
Special Meeting
Host – Town of Hope Mills

March 20, 2013

MINUTES

10:14 a.m.

The Cumberland County Mayor's Coalition held a special meeting in Hope Mills, North Carolina with Mayor Chris Rey presiding.

Coalition Members Present: Mayor Huell Aekins Mayor Marie Butler
Mayor Tony Chayonne Mayor Deborah Godwin
Mayor Billy Horne Commissioner Jimmy Keefe
Mayor Charles McLaurin Mayor Clifton Turpin
Mayor Jackie Warner

Others Present:

Tommy Burns, Spring Lake	John Ellis, Hope Mills
Kim Nazarchyk, Eastover	Sara Piland, Eastover
Greg Phillips, Fayetteville Observer	Lisa Smith, Fayetteville
Rhonda Webb, Spring Lake	Belinda White, Falcon
Jennifer Wilson-Kersh, Stedman	Ted Voorhees, Fayetteville

Call Meeting to Order.

Mayor Rey called the meeting to order.

Welcoming Remarks and Invocation.

Mayor Rey welcomed everyone and gave the invocation.

Workshop/Discussion Regarding the Cumberland County Sales Tax Distribution

Mayor Rey advised this meeting is to discuss further the sales tax distribution. He stated the last time the Coalition met the County proposed to extend the current agreement for three years and had requested feedback from the municipalities. That proposal was not what most of the municipalities wanted to do. After that meeting, the municipalities all agreed to a one year extension with the exception of the Town of Eastover who would be harmed the most by the current agreement extension.

Mayor Rey opened the floor for comments on the one year agreement.

Mayor McLaurin stated the current agreement puts a severe strain on their small population because they pay on 100% of their population. Mayor Rey inquired if there is any "wiggle room" for them if adjustments could be made and Mayor McLaurin stated he believes there would be but would have to take it to the Council. Mr. Voorhees stated the intent of the one year extension is to call a "time out" and set in motion negotiations. He stated he would be willing to ask Fayetteville's Council to return the \$80,000 that Eastover is paying them during the one year extension period to help lighten the burden for Eastover. He stated we are all looking for a win-win situation during this negotiation time period.

Mayor Godwin wanted to go on record as stating their monetary contribution is insignificant and that Godwin's annexation of 30 people was voluntary. They were not a part of the "big bang" and were not aggressively taking in citizens. She feels they are being penalized for trying to be good neighbors and helping make the quality of life better for the people who wanted to annex. Godwin considers any penalty a hardship since it has installed street lights in the annexed area and pays a light bill monthly. Godwin has no source of revenues other than its ad valorem taxes, sales tax distribution, and a small water system that will require repairs over the next 20 years. The proposed one year extension is the lesser of the evils.

Mayor Aekins stated that he likes where they are currently with the sales tax and he likes the services that are being rendered. For most of the small municipalities the amount is small. He would like to see use all stay in this together. If Fayetteville is willing to give back to help Eastover, the County may be willing to help Eastover as well. He said when he agreed to the one year, he expected we would meet and determine what would be in the future. He said whichever we decide whether it is one year or three year, we need to determine what we will do and let it be settled and begin negotiations to find common ground. He said three years is not really bad and not a long time. He asked for someone to explain the Eastover agreement.

Mr. Nazarchyk replied Eastover is paying based on 100% of their population instead of the number of people annexed.

Mayor Warner said one year is a short time period and she believes the ad valorem tax will really hurt the towns. She is prepared to go with the three year time frame but expects at the end of that time there will be a proposal that ends what we are currently doing and have a new plan in place. She also stated that she wants to be united with the other Mayors and her Board is behind her.

Mayor Horne said Stedman does not annex unless someone requests it. They do not do involuntary annexations. He stated a three year period is very reasonable. He believes it needs to be worked out so that at the end of the three year period everyone knows what to expect.

Mayor McLaurin stated Eastover's position is same as Stedman's. They do not do any involuntary annexations.

Mayor Chavonne asked what guarantee do we have that in three years we will not be sitting here kicking the can down the road again. He expressed concern about when we will resolve this issue and get the antiquated system based on annexation behind us. This system is really not fair, not one person in this room voted for any involuntary annexation much less the "big bang" and we don't need to have our municipalities penalized by something that was agreed to 8 years ago and had a termination date. He inquired what is wrong with us sitting down and agreeing to some negotiated settlement. He said if the County wants to extend it for three years, then we agree today that it ends in three years and does not convert to ad valorem at that time. Let's at least move the ball and resolve it.

Mayor Warner said all these agreements were made prior to her becoming Mayor and she

now is trying to reason through. Also, this group's meetings have been more of a social time rather than there being conversations about our issues. I think we probably all have ideas we can bring to the table and be a unit that would listen. My understanding is that this agreement was just handed to the Mayors 8 years ago and there wasn't a lot of discussion. She agrees that when it ends, it ends and we will all know what will happen at the end. The education part is what we all need.

Mayor Chavonne said that if what Mayor Warner is proposing is that in three years this agreement goes away and the reallocations of money goes away and the County agrees not to convert to ad valorem then he believes that is something everyone could support because that puts a definite end to this. If we agree that at the end of three years we revisit this, we will be right back where we are today.

Commissioner Keefe said he believes Mayor Chavonne is overstepping his bounds a little by directing the County what they can do. There is no support for that and 8 out of the top ten populated counties in North Carolina are at ad valorem right now. We are comfortable with where we are right now. We all know that we cannot obligate future councils to these things. That is not on the table as far as the County is concerned and stated he is speaking for himself but believes he has a good feel for where the County is based on our conversations. He stated that every citizen in every town and municipality and the members sitting at this table are also a County residents. We are trying to make this a seamless flow through as best we can. There was an opportunity three years ago when the former City Manager was here to bring this up and he gave every indication to our County Manager that he was fine with it. But, the City has had a leadership change. I shudder to think what would have happened if I had not sent out that first letter. That was the first time this was brought up. We had briefings but there was never any real indication that they wanted this to do away. He stated what he was asking as a compromise to go through on this was that in the time of one year you only have one budget and there are going to be winners and losers in this, whether it goes to ad valorem or no redistribution to the County. If you only have one budget that would mean people like Hope Mills would be looking at 8, 9 or 10 cent tax increase. Spring Lake would be looking at a 7 cent tax increase. If it goes the other way with per capita, the County would be looking at a minimum of 3 cent increase and that is just too much to put on all the citizens. That is too much in one year and the three year program that we are talking about right now gives you time to plan and gives us time to let our staffs do what we pay them to do which is to talk and come to a solution that we feel is best for everybody and something that could work. He stated he is not a fan of ad valorem and does not believe it is the right way to go. He does not want this to be a confrontation of chest pumping that says hey we are going to do this and we don't think you have the guts to do this and in response says well then we're going to show you what we can do. It is not good for our citizens and it is not good for our Boards and it is certainly not good for Cumberland County or any of our municipalities. He stated he comes to the Coalition with what he believes is a realistic solution for planning to allow our staffs to get together and move forward and come to an agreement. Mayor Chavonne said we will do this if you will do this and that is not what we are asking you to do. You should not ask future leaders to do something that very well could be wrong. As Mayor Chavonne said, none of us were around when the involuntary annexation came about, but the fact is things change. It has been going for nine years and I do not see the harm in possibly going for another three years with the active participation of our staffs and our councils to move together to find a

resolution.

Mayor Aekins clarified a statement made by Mayor Warner about there being no discussions of this plan 8 years ago. He stated he knows for a fact there were several meetings in Fayetteville to discuss the current agreement and a final copy of the agreement was signed by every Mayor in the County.

Mr. Voorhees said his intent of proposing the one year extension was to open the lines of communication. We are all citizens of Cumberland County and the deal that was made years ago harms some disproportionately. Some of the past leaders made some decisions that were not the best way to grow this community and we will have to pay for that for years to come because of bad planning and bad investments. We need to get to the place where we can set a new bar that will be fair to everyone and get past the annexation issues. There will not be any big bangs going forward and we need to base the tax distributions on that fact. Whatever we do, we need to do something that forces the people to get together and find a solution that doesn't hurt the County. There is something to be achieved that will be to our best interest. I hope we can figure out a way to get the negotiations started.

Mayor Horne agreed we cannot obligate the County to anything for the future.

Mayor Rey said he understands the current contract needs to end. Some want to do one year and others want to do three years. He inquired if the rate is being negotiated and stated he would like to see something that steps us gradually to where we want to be. Mayor Chavonne suggested the agreement amortized and decrease by 2.5% each year until it gradually phases out. This would be something we could propose to the County for consideration. This way it is a gradual thing and everyone has time each year to plan for the change. He also stated the process should always be done with everyone at the table.

Mr. Voorhees expressed concern that this will not be enough to help Eastover.

Sara Piland from Eastover said their Charter mandates the 100% only until June 2013 when it will expire.

Mr. Burns gave an example of property in Spring Lake that was vacant property given to the Town by Fort Bragg. Spring Lake developed the property and put infrastructure in and the County profits from that work that was done by the municipality. His concern is that circumstances like this are not considered and when municipalities made improvements, especially to vacant property, the County gains from that.

Commissioner Keefe believes Eastover can be released from the current restrictions and any agreement would apply to future annexations.

By general consensus of the Coalition, all municipalities agreed to the proposed amortized agreement that would decrease the amount required to be redistributed by 2.5% each year for five 4-year terms which equates to 20 years. At the end of the 20 years, the agreement will terminate. They also agreed the agreement could be negotiated at the end of each term if all parties agreed to do so. Eastover's current agreement will sunset and only future annexations will apply. The Coalition asked Fayetteville to draft an Interlocal Agreement for

each municipality to sign.

It was clarified that each individual municipality could sign the agreement and if the County accepts the agreement, one agreement with all signatures would be created.

Commissioner Keefe advised the County meets on April 1st and April 15th. He stated they must make a decision in April.

Adjournment

Action: There being no further business to come before the Coalition, the meeting was adjourned at 11:22 a.m.

Minutes respectfully submitted by Rhonda Webb.

Chris V. Rey
Mayor, Town of Spring Lake
Mayor's Coalition Chair

ATTEST:

Rhonda D. Webb, MMC
Town Clerk, Town of Spring Lake
Mayor's Coalition Secretary

GENERAL FUND SUMMARY OF OBLIGATIONS

GENERAL FUND	FY2013							FY2012						
	Actual					Budget	%	Actual					Budget	%
	Jul-Dec	Jan	Feb	Mar	Total			Jul-Dec	Jan	Feb	Mar	Total		
General Administration	8,387,424	991,658	957,058		10,336,140	16,118,227	64.13%	7,601,816	872,761	1,084,630		9,559,207	15,304,254	62.46%
Buildings & Grounds	3,853,977	239,853	239,188		4,333,018	6,085,548	71.20%	3,775,229	246,699	232,444		4,254,372	5,918,250	71.89%
General Government														
Debt Service	13,890,220	(16,893)	3,937,475		17,810,802	25,316,493	70.35%	13,472,246	0	5,830,960		19,303,206	26,058,610	74.08%
General Government Other	4,791,137	2,291,774	26,366		7,109,277	13,978,932	50.86%	5,431,734	329,757	500,021		6,261,512	11,372,845	55.06%
Total General Government	18,681,357	2,274,881	3,963,841	0	24,920,079	39,295,425	63.42%	18,903,980	329,757	6,330,981	0	25,564,718	37,431,455	68.30%
Law Enforcement														
Sheriff	13,854,478	2,102,662	1,924,789		17,881,929	26,777,083	66.78%	14,030,625	2,097,545	1,953,846		18,082,016	26,986,450	67.00%
Jail	6,755,485	1,043,620	841,855		8,640,960	13,224,584	65.34%	6,161,378	970,278	836,352		7,968,008	11,921,889	66.84%
Total Law Enforcement	20,609,963	3,146,282	2,766,644	0	26,522,889	40,001,667	66.30%	20,192,003	3,067,823	2,790,198	0	26,050,024	38,908,339	66.95%
Public Safety	3,447,386	628,143	456,241		4,531,770	7,406,468	61.19%	3,493,530	513,977	420,481		4,427,988	8,258,024	53.62%
Health														
Mental Health Clinic	1,650,514	181,220	187,009		2,018,743	3,425,609	58.93%							
Health All Other	11,000,507	975,841	1,120,618		13,096,966	19,805,887	66.13%	9,389,611	1,071,020	1,199,872		11,660,503	18,412,784	63.33%
Total Health Department	12,651,021	1,157,061	1,307,627	0	15,115,709	23,231,496	65.07%	9,389,611	1,071,020	1,199,872	0	11,660,503	18,412,784	63.33%
Mental Health														
Mental Health Dept (LME)	8,357,471	1,189,253	381,402		9,928,126	11,602,645	85.57%							
MCO	19,947	284,708	764,036		1,068,691	2,282,691	46.82%							
Mental Health Other (County)	0	32,162	1,195,932		1,228,094	1,562,392	78.60%							
Social Services														
Social Services	17,349,631	2,610,531	2,617,100		22,577,262	37,227,537	60.65%	18,234,677	2,682,833	2,856,944		23,774,454	36,738,553	64.71%
Other DSS Programs	9,941,452	2,035,824	2,102,652		14,079,928	27,581,854	51.05%	12,230,625	2,232,185	2,292,074		16,754,884	26,565,724	63.07%
Total Social Services	27,291,083	4,646,355	4,719,752	0	36,657,190	64,809,391	56.56%	30,465,302	4,915,018	5,149,018	0	40,529,338	63,304,277	64.02%
Human Services														
Child Support Enforcement	2,185,336	293,313	292,153		2,770,802	4,393,724	63.06%	2,026,194	263,913	282,640		2,572,747	3,806,288	67.59%
Other HS Programs	179,555	26,674	26,825		233,054	355,392	65.58%	166,543	24,214	25,873		216,630	326,489	66.35%
Total Human Services	2,364,891	319,987	318,978	0	3,003,856	4,749,116	63.25%	2,192,737	288,127	308,513	0	2,789,377	4,132,777	67.49%
Library														
Library	5,451,305	633,413	780,471		6,865,189	10,314,723	66.56%	5,212,034	659,509	677,184		6,548,727	9,751,519	67.16%
Library Other	183,531	10,063	18,113		211,707	439,400	48.18%	333,473	31,421	12,194		377,088	600,187	62.83%
Total Library	5,634,836	643,476	798,584	0	7,076,896	10,754,123	65.81%	5,545,507	690,930	689,378	0	6,925,815	10,351,706	66.91%
Culture & Recreation	333,380	25,842	28		359,250	448,212	80.15%	345,149	23,912	0		369,061	452,267	81.60%
Economic Development	3,361,053	621,815	378,955		4,361,823	7,755,558	56.24%	2,830,482	992,163	513,699		4,336,344	7,790,824	55.66%
Subtotal	114,973,842	15,884,605	16,288,298	0	148,215,436	236,102,959	62.78%	104,735,346	13,012,187	18,719,214	0	136,466,747	210,264,957	64.90%
Education														
County School Current Exp	38,110,338	6,351,723	6,351,723		50,813,784	76,220,676	66.67%	38,110,338	6,351,723	6,351,723		50,813,784	76,220,676	66.67%
Goodyear Incentive	0	258,604	0		258,604	278,012	0.00%	0	260,719	0		260,719	0	0.00%
Sales Tax Equalization	0	0	0		0	775,000	0.00%	0	0	0		0	640,850	0.00%
FTCC Current Expense	4,581,648	763,608	763,608		6,108,864	9,163,305	66.67%	4,581,648	763,608	763,608		6,108,864	9,163,305	66.67%
FTCC PEG	0	0	0		0	0	0.00%	0	0	0		0	0	0.00%
FTCC Capital Outlay	498,240	17,238	11,227		526,705	4,647,831	11.33%	0	0	0		0	4,089,137	0.00%
Total Education	43,190,226	7,391,173	7,126,558	0	57,707,957	91,084,824	63.36%	42,691,986	7,376,050	7,115,331	0	57,183,367	90,113,968	63.46%
Total General Fund	158,164,068	23,275,778	23,414,856	0	205,923,393	327,187,783	62.94%	147,427,332	20,388,237	25,834,545	0	193,650,114	300,378,925	64.47%

CUMBERLAND COUNTY REVENUE SUMMARY

GENERAL FUND	FY2013						FY2012					
	Jul-Dec	Jan	Feb	Mar	Total	Budget	Actual	Jul-Dec	Jan	Feb	Mar	Total
							% Recognized					
Category 10: Ad Valorem Tax												
Real, Personal, Public - Current	114,670,511	23,920,295	3,260,876		141,851,682	144,802,240	97.96%	110,101,949	25,017,924	3,231,243		138,351,116
Motor Vehicles - Current	5,744,717	1,058,651	1,184,730		7,988,098	11,572,666	69.03%	5,377,424	1,106,999	1,129,157		7,613,580
Prior Years & Other	3,333,695	390,709	534,808		4,259,212	5,121,372	83.17%	3,210,789	414,708	540,239		4,165,736
Total	123,748,923	25,369,655	4,980,414	0	154,098,992	161,496,278	95.42%	118,690,162	26,539,631	4,900,639	0	150,130,432
Category 20: Other Taxes												
Sales Tax (1¢ + Art 40 + 42+ 44+ 46)	9,743,500	2,686,103	3,109,908		15,539,511	36,554,775	42.51%	8,413,274	2,863,546	3,059,130		14,335,950
Beer & Wine	0	0	0		0	350,202	0.00%	0	0	0		0
Sales Tax Video & Telecommunications	298,662	0	0		298,662	617,700	48.35%	347,292	0	0		347,292
Other Taxes	674,309	100,161	85,287		859,757	1,291,550	66.57%	553,202	125,676	83,121		761,999
Total	10,716,471	2,786,264	3,195,195	0	16,697,930	38,814,227	43.02%	9,313,768	2,989,222	3,142,251	0	15,445,241
Category 30: Unrestricted Intergovernmental												
ABC Store 3.5%	189,420	230,522	0		419,942	795,056	52.82%	179,582	217,946	0		397,528
ABC Store Profit	360,047	409,137	0		769,184	1,113,192	69.10%	291,825	264,771	0		556,596
Fay Sales Tax Equalization-Original	0	518,626	0		518,626	1,903,317	27.25%	0	463,029	0		463,029
Fay Sales Tax Equalization	0	1,060,436	0		1,060,436	4,020,973	26.37%	0	977,948	0		977,948
Wade Sales Tax Equalization	0	250	0		250	916	27.24%	0	223	0		223
Eastover Sales Tax Equalization	0	0	42,853		42,853	157,269	27.25%	0	38,260	0		38,260
Stedman Sales Tax Equalization	0	34	0		34	125	27.20%	0	30	0		30
Spring Lake Sales Tax Equalization	0	0	0		0	288,037	0.00%	0	70,072	0		70,072
Godwin Sales Tax Equalization	0	0	0		0	1,989	0.00%	0	484	0		484
Other	626,396	333,537	40,303		1,000,236	1,726,472	57.94%	642,434	319,457	252,868		1,214,759
Total	1,175,863	2,552,542	83,156	0	3,811,561	10,007,346	38.09%	1,113,841	2,352,220	252,868	0	3,718,929
Category 40: Restricted Intergovernmental												
Health	2,235,003	565,280	294,785		3,095,068	5,914,157	52.33%	2,050,189	598,682	528,454		3,177,325
Mental Health	6,007,591	1,340,181	411,355		7,759,127	7,777,833	99.76%					528,454
Social Services	13,157,637	3,132,011	5,757,489		22,047,136	43,801,966	50.33%	16,926,137	4,365,486	3,370,599		24,662,222
Library	341,377	42,512	49,579		433,468	593,461	73.04%	301,030	142,505	32,886		476,421
Child Support Enforcement	1,124,944	270,167	591,013		1,986,123	3,141,266	63.23%	1,095,320	418,603	276,222		1,790,145
Other	1,004,422	166,292	240,803		1,411,517	3,218,717	43.85%	850,762	208,507	132,450		1,191,719
Total	23,870,973	5,516,443	7,345,022	0	36,732,439	64,447,400	57.00%	21,223,438	5,733,783	4,340,611	0	31,297,832
Category 50: Licenses & Permits												
Register of Deeds	896,452	143,569	152,367		1,192,388	1,642,875	72.58%	864,749	106,037	147,495		1,118,281
Inspections	316,073	74,993	82,092		473,158	449,000	105.38%	369,288	54,580	62,540		486,408
Other	25,663	0	0		25,663	158,888	16.15%	1,054	40,449	269		41,772
Total	1,238,188	74,993	234,459	0	1,691,209	2,250,763	75.14%	1,235,091	201,066	210,304	0	1,646,461
Category 60: Sales & Service												
Animal Control	122,174	20,909	20,764		163,847	180,253	90.90%	99,141	16,001	19,013		134,155
Mental Health	2,307,704	545	0		2,308,249	3,107,892	74.27%					92,000
Health Department	2,795,293	334,796	358,267		3,488,356	3,950,882	88.29%	2,063,268	161,128	466,233		2,690,629
Mental Health Clinic	188,627	20,138	4,777		213,541	3,425,609	6.23%					3,740,749
Library Fees	150,665	25,209	26,701		202,575	345,150	58.69%	150,810	29,314	34,779		214,903
Sheriff Fees	1,447,228	235,063	826,693		2,508,984	2,797,917	89.67%	1,387,994	137,747	476,571		2,002,312
Social Services Fees	29,332	5,805	17,622		52,759	120,376	43.83%	865,388	217,199	50,087		1,132,674
Other	292,969	146,241	44,957		484,167	1,049,122	46.15%	217,126	126,308	133,489		476,923
Total	7,333,993	788,705	1,299,780	0	9,422,478	14,977,201	62.91%	4,783,727	687,697	1,180,172	0	6,651,597
Category 70: Miscellaneous												
Interest Income	61,949	27,692	15,397		105,038	125,000	84.03%	80,266	20,203	5,924		106,393
CFVMC	3,615,271	0	0		3,615,271	3,248,440	111.29%	3,248,440	0	0		3,248,440
Rent	92,463	36,302	14,812		143,577	159,498	90.02%	288,175	74,117	59,730		422,022
Other	343,954	43,035	121,790		508,779	590,331	86.19%	210,721	51,432	57,394		319,547
Total	4,113,637	107,029	151,999	0	4,372,665	4,123,269	106.05%	3,827,602	145,752	123,048	0	4,096,402
Subtotal Category 10-70	172,198,048	37,195,631	17,290,025	0	226,827,273	296,116,484	76.60%	160,187,629	38,649,372	14,149,893	0	212,986,893
Category 90: Other Financing Sources												
Sale of Land & Buildings	34,405	0	8,693		43,098	0	0.00%	52,805	0	(499)		52,306
Gain/Loss	0	0	0		0	0	0.00%	0	0	0		0
Sale of Fixed Assets/Cash Proceeds	96,440	0	0		96,440	79,033	122.02%	99,939	0	0		99,939
Transfers	4,846,725	26,502	0		4,873,227	8,470,448	57.53%	4,951,095	21,598	0		4,972,693
Installment/Purchase Revenue	3,198,130	0	0		3,198,130	3,198,130	0.00%	0	0	0		3,500,000
Fund Balance - Former Health	0	0	0		0	0	0.00%	0	0	0		0
Fund Balance - Communications	0	0	0		0	1,203,825	0.00%	0	0	0		1,231,825
Fund Balance Maintenance/Renovations	0	0	0		0	175,648	0.00%	0	0	0		643,350
Fund Balance - Health	0	0	0		0	538,477	0.00%	0	0	0		501,876
Fund Balance - Special	0	0	0		0	2,501,674	0.00%	0	0	0		0
Fund Balance - Mental Health Transfer	0	0	0		0	1,798,216	0.00%	0	0	0		0
Fund Balance -Economic Incentives	0	0	0		0	666,815	0.00%	0	0	0		0
Fund Balance - Water & Sewer	0	0	0		0	931,352	0.00%	0	0	0		500,000
Fund Balance Appropriated	0	0	0		0	11,383,971	0.00%	0	0	0		10,750,339
Total	8,175,700	26,502	8,693	0	8,210,895	30,947,589		5,103,839	21,598	(499)	0	5,124,938
Total General Fund	180,373,748	37,222,133	17,298,718	0	235,038,168	327,064,073		165,291,468	38,670,970	14,149,394	0	218,111,831

CROWN CENTER FINANCIAL SUMMARY

	FY2013							FY2012						
	Actual					Budget	%	Actual					Budget	%
	Jul-Dec	Jan	Feb	Mar	Total			Jul-Dec	Jan	Feb	Mar	Total		
Operating Revenues														
Crown Center Building Rent	132,833	120,509	55,658		309,000	620,000	49.84%	159,682	85,825	71,460		316,967	620,000	51.12%
Crown Center Equipment Rent	63,250	28,438	24,648		116,336	215,000	54.11%	95,225	10,179	10,938		116,342	212,000	54.88%
Crown Center Recovered Expense	106,811	194,628	44,615		346,054	500,000	69.21%	154,255	60,767	122,982		338,004	475,000	71.16%
Crown Center Facility Surcharge	69,450	70,411	52,230		192,091	310,000	61.96%	75,241	62,409	38,513		176,163	330,000	53.38%
Crown Center Miscellaneous	3,533	1,124	3,377		8,034	7,500	107.12%	1,796	515	(294)		2,017	10,000	20.17%
Crown Center Ticket Rebates	15,907	12,548	7,353		35,808	90,000	39.79%	7,934	7,474	0		15,408	45,000	34.24%
Crown Center Box Office Fees	1,114	158	659		1,931	12,000	16.09%	1,887	1,735	2,280		5,902	10,000	59.02%
Crown Center Concessions	63,136	143,070	39,117		245,323	525,000	46.73%	101,301	84,988	0		186,289	525,000	35.48%
Crown Center Marketing Revenue	52,151	21,746	18,093		91,990	210,000	43.80%	76,967	17,125	1,675		95,767	210,000	45.60%
Total Operating Revenues	508,183	592,632	245,750	0	1,346,565	2,489,500	54.09%	674,289	331,017	247,554	0	1,252,860	2,437,000	51.41%
Operating Expenses														
Salaries	914,015	139,444	139,734		1,193,192	1,894,981	62.97%	802,136	134,438	137,247		1,073,821	1,843,711	58.24%
Benefits	279,541	58,257	44,407		382,205	809,529	47.21%	254,631	55,717	45,209		355,557	589,584	60.31%
Operating														
Sponsored Events	0	0			0	400,000	0.00%	67,500	658	0		68,158	400,000	17.04%
Contracted Services	337,980	96,440	74,338		508,758	942,000	54.01%	395,210	95,616	145,373		636,199	942,000	67.54%
Maintenance & Repair	245,952	24,492	18,980		289,424	812,799	35.61%	199,348	17,306	20,633		237,287	863,908	27.47%
Utilities	364,774	100,227	79,115		544,116	845,000	64.39%	325,004	99,529	71,114		495,647	870,000	56.97%
Other	456,479	30,895	28,341		515,715	710,572	72.58%	372,060	40,074	47,442		459,576	728,017	63.13%
Capital Outlay	0	0	22,480		22,480	420,000	5.35%	4,237	0	0		4,237	23,237	18.23%
Total Operating Expenses	2,598,740	449,755	407,395	0	3,455,890	6,834,881	50.56%	2,420,126	443,338	467,018	0	3,330,482	6,260,457	53.20%
Operating Rev over Operating Exp	(2,090,557)	142,877	(161,645)	0	(2,109,325)	(4,345,381)	48.54%	(1,745,837)	(112,321)	(219,464)	0	(2,077,622)	(3,823,457)	54.34%
Non Operating Revenues and Appropriated Fund Balance														
Interest Earned on Investments	100	27	24		151	0	0.00%	40	4	4		48	0	0.00%
Sales Tax Contractors	335	0	0		335	0	0.00%	0	0	0		0	0	0.00%
Transfers In														
Fund 114 (Food & Beverage Fund)	1,675,688	279,281	279,281		2,234,251	3,351,376	66.67%	1,886,569	314,428	314,428		2,515,425	3,773,140	66.67%
Fund 621 (Civic Center Motel Tax)	90,500	30,167	30,167		150,833	362,000	41.67%	0	0	0		0	0	0.00%
Appropriated Fund Balance	0	0	0		0	687,198	0.00%	0	0	0		0	135,985	0.00%
Total Non-Operating and Fund Bal	1,766,623	309,475	309,472	0	2,385,570	4,400,574	54.21%	1,886,609	314,432	314,432	0	2,515,473	3,909,125	64.35%
Nonoperating Expenses														
Arena/Theater	0	0	0	0	0	0	0.00%	10,000	0	0		10,000	30,475	0.00%
Transfer Out- Fund 101 (General Fund)	27,597	4,599	4,599		36,795	55,193	66.67%	27,595	4,599	4,599		36,793	55,193	66.66%
Total Nonoperating Expenses		4,599	4,599	0	36,795	55,193	66.67%	37,595	4,599	4,599	0	46,793	85,668	54.62%
Non-Oper Rev over Non-Oper Exp	1,766,623	304,876	304,873	0	2,348,775	4,345,381		1,849,014	309,833	309,833	0	2,468,680	3,823,457	
Total Revenue over Total Exp	(323,934)	447,753	143,228	0	239,450	0		103,177	197,512	90,369	0	391,058	0	

JIMMY KEEFE
Chairman

CANDICE WHITE
Clerk to the Board

JEANNETTE M. COUNCIL
Vice Chairman

KELLIE BEAM
Deputy Clerk



CUMBERLAND
★ **COUNTY** ★
NORTH CAROLINA

BOARD OF COMMISSIONERS

TO: FINANCE COMMITTEE

FROM: CANDICE H. WHITE, CLERK TO THE BOARD *ew*

DATE: MARCH 28, 2013

SUBJECT: MATTERS NOT PLACED ON AGENDA DUE TO TIME LIMITATION

BACKGROUND:

The Board of Commissioners at its November 19, 2012 meeting approved a policy for placing matters on a board of commissioners' committee agenda. Section 3.7 of that policy states:

3.7 At each meeting, the clerk shall advise the committee of any matters that were not placed on that meeting's agenda due to the time limitation. The committee may vote to direct that such matters be placed on the next available agenda. If the committee does not vote to direct the placement of those matters on the next agenda, such matters shall be placed on any subsequent agenda in accordance with the terms of this policy.

In accordance with Section 3.7, please be advised that the following matters were not placed on the agenda for the April 4, 2013 meeting of the Finance Committee due to the time limitation:

1. Briefing by the Arts Council of Fayetteville/Cumberland County (Anna Hodges Smith, President of the Board of Trustees)
2. Funding to Spring Lake and Hope Mills Chambers of Commerce (James Martin, Rick Moorefield)
3. Report on Mental Health Clinic Services (Buck Wilson)

RECOMMENDATION/PROPOSED ACTION:

1. Take action to direct that the matters indicated above be placed on the next available agenda.
2. Take no action.